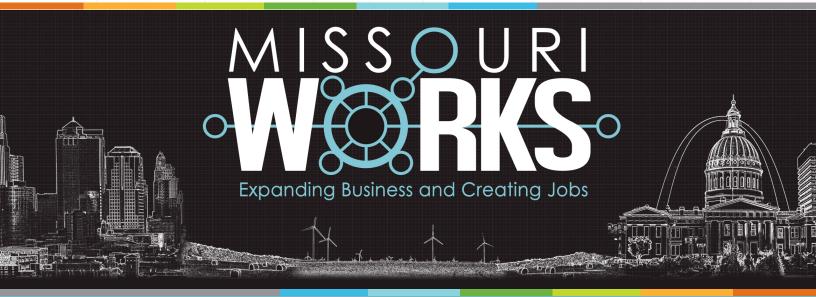
### Fiscal Year 2019



Report to the General Assembly July 1, 2018 - March 31, 2019



**Department of Economic Development** 



The Missouri Works Program was created to facilitate the creation and retention of high quality jobs by targeted business projects. It went into effect on August 28, 2013. The Program includes 6 categories for participating: Zone, Rural, Statewide, Mega 120, Mega 140, and Retention Works. The benefits may include the retaining of state withholding taxes and/or state tax credits. There are both "statutory" and "discretionary" components to the program (Missouri Works Summary Page 5).

Missouri Works is a "performance-based" incentive, such that the benefits are not provided until the actual new or retained payroll is documented at the end of each year of the company's benefit period. In addition, each company that participates in the program must execute an agreement with DED to ensure compliance, record keeping, and minimum job creation/retention, and in certain instances, minimum new capital investment.

Pursuant to section 620.2020.15. RSMo, the Department of Economic Development is required to report on the following each quarter to the General Assembly:

- 1. A list of all approved and disapproved applicants for each tax credit (Pages 6 9);
- 2. A list of the aggregate amount of new or retained jobs that are directly attributable to the tax credits authorized (Pages 6 9);
- 3. A statement of the aggregate amount of new capital investment directly attributable to the tax credits authorized (Pages 6 9);
- 4. Documentation of the estimated net state fiscal benefit for each authorized project and, to the extent available, the actual benefit realized upon completion of such project or activity. The Net General Revenue Benefit Ratio is reported as the ratio for the project as a whole, with all incentives included (Pages 10 11); and
- 5. The Department's response time for each request for a proposed benefit award under this program (Page 12-13).

### Missouri Works Summary

1		Minimum		Minimum				
Pre	Program Type	Job Number	Minimum Investment	Average Wage	Benefit Type	Statutory Benefit Calculation	Discretionary Benefit Calculation	Other notes
	Zone Works	2	\$100,000 within 2 years of approval	80% of County Average Wage	Statutory	Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 yrs for an existing MO Business).	None	Project Facility must be located in an Enhanced Enterprise Zone
	Rural	2	\$100,000 within 2 years of approval	90% of County Average Wage	Statutory	Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 yrs for an existing MO Business).	None	Project facility must be located in a "rural" county, which would NOT include Boone, Buchanan, Clay, Greene, Jackson, St. Charles, and St. Louis City and County.
5	Statewide Works	10	None	90% of County Average Wage	Statutory & Discretionary Components	Statutory: Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 yrs for an existing MO Business).	An additional benefit of up to 6% of new payroll each yr for 5 yrs (6 yrs for an existing MO Business) in refundable tax credits (not to exceed 9% of new payroll).	
Me	Mega 120 Works	100	None	120% of County Average Wage	Statutory & Discretionary Components	Statutory: 6% of new payroll each yr for 5 years (6 yrs for an existing MO business) in a combination of retained withholdings taxes and refundable tax credits.	An additional benefit of up to 3% of new payroll each yr for 5 yrs (6 yrs for an existing MO Business) in refundable tax credits (not to exceed 9% of new payroll).	
We	Mega 140 Works	100	None	140% of County Average Wage	Statutory & Discretionary Components	Statutory: 7% of new payroll each yr for 5 years (6 yrs for an existing MO business) in a combination of retained withholdings taxes and refundable tax credits.	An additional benefit of up to 2% of new payroll each yr for 5 yrs (6 yrs for existing MO Business) in refundable tax credits (not to exceed 9% of new payroll).	
Re	Retention Works	50 retained	50% or more of the incentive total	90% of County Average Wage	Discretionary	None	Retain up to 100% of State Withholding Tax for the retained jobs for up to 10 years.	Company must be at-risk for relocation out-of- state.

# Missouri Works Report for Legislators Total Authorized From 7/01/2018 To 03/31/2019

Corks - Mega 140 Works         \$1,813,186.75         \$2,128,522.75         \$10         \$3           COMPANY         Approved         Statutory         \$1,813,186.75         \$2,128,522.75         120         \$3           COMPANY         Approved         Statutory         \$1,816,434.00         \$2,132,336.00         100         \$3           CE         Approved         Statutory         \$1,816,434.00         \$2,298,334.00         150         \$53           CE         Approved         Statutory         \$3,731,985.00         150         \$53         \$25           LIGE SERVICES         Approved         Statutory         \$2,543,914.00         \$2,986,334.00         150         \$51           LIGE SERVICES         Approved         Statutory         \$2,543,914.00         \$2,986,334.00         150         \$51           LIAD Works         Statutory         \$0.00         \$20,987,777.75         1,023         \$1         \$1           MAITERY AND         Approved         Statutory         \$0.00         \$24,05,080.00         23         \$2           RES, INC.         Approved         Statutory         \$0.00         \$242,090.00         10         \$2           RES, INC.         Approved         Statutory         \$0.00 </th <th>Company Name/Requestor Program</th> <th>Product Status</th> <th>Mo Works Project Type</th> <th>Retained Jobs</th> <th>Authorized Tax Credits</th> <th>Authorized Withholding Amount</th> <th>Projected Jobs</th> <th>Anticipated Investment</th> <th>Net General Revenue Benefit Ratio</th> <th>Value-Added/ GSP¹ in \$</th>	Company Name/Requestor Program	Product Status	Mo Works Project Type	Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP¹ in \$
Pacibility Company   Pacibility   Pacibili	Missouri Works - Mega 140 V	Norks				•				
THE BOEING COMPANY   Approved   Statulory   \$18,473,779,00   \$0.00   400   \$3.00	IMODULES SOFTWARE, INC.	Approved	Statutory		\$1,813,186.75	\$2,128,522.75	120	\$3,605,997.00		
WORDING PURP TECHNOLOGY         Approved         Statutory         \$1,816,434.00         \$2,132,336.00         100           B/F A REOSPACE         Approved         Statutory         \$3,179,098.00         \$3,731,985.00         253         \$20           ROA BYTERERISE SERVICES         Approved         Statutory         \$2,543,914.00         \$2,986,334.00         150         \$93           TODAI Mago 140 Works         Approved         Statutory         \$2,543,914.00         \$2,986,334.00         150         \$93           ARE INC. DBA EMERYS         Approved         Statutory         \$0.00         \$499,834.00         23         \$15           ARE INC. DBA EMERYS         Approved         Statutory         \$0.00         \$415,145.00         85         \$55           EMESON CLIMATE         Approved         Statutory         \$0.00         \$28,638.00         6         \$55           INTEK CORPORATION         Approved         Statutory         \$0.00         \$242,7908.00         116         \$55           Missouri Works - Statewid Missouri Works - Statewid Manuel Acturely Missouri Works - Statewid Morks         Approved         Statutory         \$0.00         \$427,7908.00         173         \$5           CENTRAL STATES         Approved         Statutory         \$0.00	THE BOEING COMPANY	Approved	Statutory		\$18,473,779.00	\$0.00	400	\$30,000,000.00		
R/A E AEROSPACE         Approved         Statutory         \$3,179,098.00         \$3,231,985.00         253         \$25           ROA ENTERPRISE SERVICES         Approved         Statutory         \$2,543,914.00         \$2,986,334.00         150         \$92           TodOMANY         Approved         Statutory         Statutory         \$0.00         \$89,834.00         23         \$55           AER INC. DAB A MERYS         Approved         Statutory         \$0.00         \$415,145.00         85         \$55           RERSON CLIMATE         Approved         Statutory         \$0.00         \$415,145.00         85         \$55           INTEX CORPORATION         Approved         Statutory         \$0.00         \$415,145.00         85         \$55           ALINE CORPORATION         Approved         Statutory         \$0.00         \$415,145.00         85         \$55           ALINE CORPORATION         Approved         Statutory         \$0.00         \$415,145.00         116         \$55           ALINE CORPORATION CROUP, INC.         Approved         Statutory         \$0.00         \$422,608.00         74           ARINE SADIUS         Approved         Statutory         \$0.00         \$50,00         \$50,00         \$100         \$100	WORLD WIDE TECHNOLOGY HOLDING CO., LLC FKA WORLD WIDE TECHNOLOGY	Approved	Statutory		\$1,816,434.00	\$2,132,336.00	100	\$0.00		
Second Nortes   Services   Approved   Statutory   Second Nortes   Second Nortes   Statutory   Second Nortes   Statutory   Second Nortes   Statutory   Second Nortes   Second Nortes   Statutory   Second Nortes   Second Nor	B/E AEROSPACE	Approved	Statutory		\$3,179,098.00	\$3,731,985.00	253	\$29,500,000.00		
Missouri Works	RGA ENTERPRISE SERVICES COMPANY	Approved	Statutory		\$2,543,914.00	\$2,986,334.00	150	\$92,365,450.00		
Missouri Works - Rural Works         AEE INC. DBA EMERYS         \$0.00         \$89,834.00         23           AEE INC. DBA EMERYS         Approved         Statutory         \$0.00         \$415,145.00         85         \$55           EMERSON CIINATE         Approved         Statutory         \$0.00         \$415,145.00         85         \$55           INTEK CORPORATION         Approved         Statutory         \$0.00         \$415,145.00         85         \$55           GLADWIN MACHINERY AND SUPPLY CENTRAL STATES         Approved         Statutory         \$0.00         \$427,908.00         2           AURISOURI Works - Statewide Works         Approved         Statutory         \$0.00         \$427,908.00         39           CENTRAL STATES         Approved         Statutory         \$0.00         \$427,908.00         39           GLASS LEWIS & CO. LLC         Approved         Statutory         \$0.00         \$27,07,90.00         30	Total Mega 140 Works				\$27,826,411.75	\$10,979,177.75	1,023	\$155,471,447.00		
AEE INC. DBA EMERYS         APPROCESSING         \$6.00         \$89,834.00         23           PROCESSING         EMERSON CLIMATE         \$0.00         \$415,145.00         85         \$55           EMERSON CLIMATE         APPROVED         Statutory         \$0.00         \$28,638.00         6         \$55,108.00         <	Missouri Works - Rural Works	S								
EMERSON CLIMATE         Approved         Statutory         \$0.00         \$415,145.00         85         \$.           INTEK CORPOGATION         Approved         Statutory         \$0.00         \$28,638.00         6         7           GLADWIN MACHINERY AND SUPPLY CENTRAL STATES         Approved         Statutory         \$0.00         \$583,725.00         116         \$           Missouri Works - Statewide Works         Approved         Statutory         \$0.00         \$427,908.00         39           CENTRAL STATES         Approved         Statutory         \$0.00         \$692,611.00         39           CENTRAL STATES         Approved         Statutory         \$0.00         \$692,611.00         39           CHOWNOW, INC.         Approved         Statutory         \$0.00         \$578,568.00         74           GLASS LEWIS & CO. ILC         Approved         Statutory         \$0.00         \$2107,190.00         130           HIK, ILC         Approved         Statutory         \$0.00         \$2,107,190.00         130         2           ARCOBSMEYER CONSTRUCTION         Approved         Statutory         \$0.00         \$2,107,190.00         130         2           ARCOBSMEYER CONSTRUCTION         Approved         Statutory         \$0.0	AEE INC. DBA EMERYS PROCESSING	Approved	Statutory		\$0.00	\$89,834.00	23	\$100,000.00		
YAND         Approved         Statutory         \$0.00         \$28,638.00         6           SSatewide Works         \$0.00         \$50,108.00         2           Statutory           C.         Approved         Statutory         \$0.00         \$427,908.00         39           C.         Approved         Statutory         \$0.00         \$692,611.00         88         3           C.         Approved         Statutory         \$0.00         \$578,568.00         74         3           C.         Approved         Statutory         \$1,192,061.00         \$347,953.34         51         \$1           VE, INC.         Approved         Statutory         \$1,192,061.00         \$2,107,190.00         130         \$2           Approved         Statutory         \$0.00         \$2,107,190.00         130         \$2           Approved         Statutory         \$0.00         \$182,347,953.34         51         \$2           Approved         Statutory         \$0.00         \$2,107,190.00         130         \$2           Approved         Statutory         \$0.00         \$2,107,190.00         \$2		Approved	Statutory		\$0.00	\$415,145.00	85	\$55,400,000.00		
Approved   Statutory   \$0.00   \$583,725.00   116   \$	INTEK CORPORATION	Approved	Statutory		\$0.00	\$28,638.00	9	\$232,000.00		
116   \$   \$	GLADWIN MACHINERY AND SUPPLY CENTRAL STATES	Approved	Statutory		\$0.00	\$50,108.00	2	\$175,000.00		
Approved         Statutory         \$0.00         \$427,908.00         39           Approved         Statutory         \$0.00         \$692,611.00         88           LC         Approved         Statutory         \$617,631.00         \$1,097,619.00         173           Approved         Statutory         \$0.00         \$578,568.00         74           Approved         Statutory         \$0.00         \$347,953.34         51           Approved         Statutory         \$1,192,061.00         \$0.00         \$210           Approved         Statutory         \$1,097,190.00         130         \$0.00           Approved         Statutory         \$0.00         \$2,107,190.00         13	Total Rural Works				\$0.00	\$583,725.00	116	\$55,907,000.00		
Approved         Statutory         \$0.00         \$427,908.00         39           Approved         Statutory         \$0.00         \$692,611.00         88         34           LC         Approved         Statutory         \$0.00         \$578,568.00         74           Approved         Statutory         \$0.00         \$347,953.34         51           Approved         Statutory         \$1,192,061.00         \$0.00         \$0.00           Approved         Statutory         \$1,097,190.00         130         \$0.00           Approved         Statutory         \$0.00         \$2,107,190.00         130         \$0.00           Approved         Statutory         \$0.00         \$2,107,190.00         13         \$0.00	Missouri Works - Statewide V	Norks								
Approved Statutory \$6.00 \$692,611.00 88  LC Approved Statutory \$0.00 \$578,568.00 74  Approved Statutory \$1,097,619.00 173  Approved Statutory \$1,097,619.00 74  Approved Statutory \$1,192,061.00 \$347,953.34 51  Approved Statutory \$1,192,061.00 \$210 \$130 \$1  Approved Statutory \$0.00 \$2,107,190.00 130 \$1  Approved Statutory \$0.00 \$182,349.00 130 \$1	ALPINE AVIATION GROUP, INC.	Approved	Statutory		\$0.00	\$427,908.00	39	\$238,720.00		
Approved         Discretionary         \$617,631.00         \$1,097,619.00         173           Approved         Statutory         \$0.00         \$347,953.34         51           Approved         Statutory         \$1,192,061.00         \$0.00         \$0.00         210           Approved         Statutory         \$1,000         \$2,107,190.00         130         \$0.00           Approved         Statutory         \$0.00         \$2,107,190.00         130         \$0.00	CENTRAL STATES MANUFACTURING, INC.	Approved	Statutory		\$0.00	\$692,611.00	88	\$6,300,000.00		
LC         Approved         Statutory         \$0.00         \$578,568.00         74           Approved         Statutory         \$0.00         \$347,953.34         51           Approved         Statutory         \$1,192,061.00         \$0.00         210           Approved         Statutory         \$0.00         \$2,107,190.00         130         \$           Approved         Statutory         \$0.00         \$182,349.00         13         \$	CHOWNOW, INC.	Approved	Discretionary		\$617,631.00	\$1,097,619.00	173	\$1,960,000.00	2.3	\$260,514,249.00
Approved         Statutory         \$1,192,061.00         \$347,953.34         51           Approved         Statutory         \$1,192,061.00         \$0.00         \$10           Approved         Statutory         \$0.00         \$2,107,190.00         130         \$10           Approved         Statutory         \$0.00         \$182,349.00         13         \$10	ERVIN CABLE CONSTRUCTION, LLC	Approved	Statutory		\$0.00	\$578,568.00	74	\$411,665.00		
Approved         Statutory         \$1,192,061.00         \$0.00         \$0.00         \$130         \$40.00         \$2,107,190.00         \$130         \$20.00	GLASS LEWIS & CO. LLC	Approved	Statutory		\$0.00	\$347,953.34	51	\$1,750,000.00		
Approved         Statutory         \$0.00         \$2,107,190.00         130           Approved         Statutory         \$0.00         \$182,349.00         13	GROVE COLLABORATIVE, INC.	Approved	Statutory		\$1,192,061.00	\$0.00	210	\$3,708,500.00		
Approved Statutory \$0.00 \$182,349.00 13	нік, шс	Approved	Statutory		\$0.00	\$2,107,190.00	130	\$10,500,000.00		
C Continue Contract C	JACOBSMEYER CONSTRUCTION COMPANY, LLC	Approved	Statutory		\$0.00	\$182,349.00	13	\$0.00		
Approved Statutory \$0.00 \$349,745.00 05	KB PODS, LLC	Approved	Statutory		\$0.00	\$349,745.00	63	\$3,685,809.00		

Note:

GSP = Gross State Product

# Missouri Works Report for Legislators Total Authorized From 7/01/2018 To 12/31/2018

Company Name/Requestor Program	Product Status	Mo Works Project Type	Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP¹ in \$
MODERN LITHO - KANSAS CITY, LLC	Approved	Statutory		\$0.00	\$419,161.00	42	\$1,000,000.00		
QUAKER WINDOW PRODUCTS CO.	Approved	Discretionary		\$3,411,025.00	\$0.00	290	\$65,330,000.00	1.26	\$289,227,102.00
THRASHER-KC, INC.	Approved	Statutory		\$0.00	\$103,682.00	50	\$250,000.00		
TRIAD, INC.	Approved	Statutory		\$0.00	\$313,017.00	45	\$3,675,000.00		
SUN SOLAR, LLC	Approved	Statutory		\$0.00	\$434,009.00	100	\$4,453,750.00		
PRO METALS, LLC	Approved	Statutory		\$0.00	\$749,926.00	30	\$3,909,980.00		
ARCTIC GLACIER U.S.A., INC.	Approved	Statutory		\$0.00	\$221,258.00	36	\$1,610,800.00		
MEDICAL EQUIPMENT SOLUTIONS, INC. DBA PURAIR PRODUCTS	Approved	Statutory		\$0.00	\$187,641.00	20	\$550,000.00		
CANTEX, INC.	Approved	Statutory		\$0.00	\$407,668.00	09	\$1,750,000.00		
THERMAVANT TECHNOLOGIES, LLC	Approved	Statutory		\$0.00	\$82,868.00	10	\$952,410.00		
CONTINENTAL DISC CORPORATION	Approved	Statutory		\$0.00	\$363,147.00	49	\$11,493,000.00		
SIERRA BULLETS, LLC	Approved	Statutory		\$0.00	\$268,689.00	32	\$2,000,000.00		
MITEK USA, INC.	Approved	Statutory		\$0.00	\$191,100.00	23	\$1,120,200.00		
DRS SUSTAINMENT SYSTEMS INC.	Approved	Statutory		\$0.00	\$242,125.00	20	\$7,550,000.00		
LEGGETT & PLATT, INCORPORATED	Approved	Statutory		\$0.00	\$242,417.00	35	\$10,000,000.00		
FAIRBANKS SCALES, INC.	Approved	Statutory		\$0.00	\$523,873.00	99	\$1,300,000.00		
CONEXON, LLC	Approved	Statutory		\$0.00	\$287,770.00	22	\$926,915.00		
AMERICAN CENTURY COMPANIES, INC	Approved	Statutory		\$171,401.00	\$291,845.00	74	\$0.00		
GLMV ARCHITECTURE, INC.	Approved	Statutory		\$0.00	\$441,807.00	52	\$1,868,760.00		
ODIMO LLC	Approved	Statutory		\$0.00	\$54,153.00	10	\$ 115,000.00		
BURNS & MCDONNELL, INC.	Approved	Statutory		\$0.00	\$6,532,000.00	250	\$40,000,000.00		
DRS SUSTAINMENT SYSTEMS INC.	Approved	Statutory		\$0.00	\$230,604.00	12	\$ 19,100,000.00		
LUZCO TECHNOLOGIES, LLC	Approved	Statutory		\$0.00	\$160,147.00	10	\$798,000.00		
MCCLURE ENGINEERING COMPANY	Approved	Statutory		\$0.00	\$338,572.00	24	\$1,787,536.00		

# Missouri Works Report for Legislators Total Authorized From 7/01/2018 To 12/31/2018

Participa	Company Name/Requestor Program	Product Status	Mo Works Project Type	Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP¹ in \$
AMERICAN OUTDOOR BRANDS         Approved         Discretionary         \$1,486,478 00         \$1,486,478 00         \$23         \$1,500,000,00         \$1.06           COME         AMERICAN OUTDOOR BRANDS         Approved         Stortlory         \$0.00         \$1,486,478 00         \$23         \$1,000,000.00         \$1.06           DAMANATICS, INC.         Approved         Stortlory         \$0.00         \$1,286,817.00         23         \$4,370.00         \$1.00         \$1,000,000.00         \$1.00 <t< td=""><td>ENVISION, LLC</td><td>Approved</td><td>Statutory</td><td></td><td>\$0.00</td><td>\$1,571,534.00</td><td>147</td><td>\$140,000.00</td><td></td><td></td></t<>	ENVISION, LLC	Approved	Statutory		\$0.00	\$1,571,534.00	147	\$140,000.00		
REFTON WOODS GROUP, INC.         Approved         Steutuory         \$0.00         \$875,291.49         5.3         \$1,000,000.00           DANANATTICS, INC.         Approved         Steutuory         \$0.00         \$1288,817.00         25         \$43,170.00           EEGCY, INC.         Approved         Steutuory         \$6.00         \$1,000         20         \$1,000.00           VALDERALUC         Approved         Steutuory         \$6.00         \$1,134,775.00         10         \$1,500.00           SWIESTALLINC         Approved         Steutuory         \$0.00         \$1,134,775.00         10         \$1,000.00           SWIESTALLINC         Approved         Steutuory         \$1,348,605.00         \$10         \$1,200.00         2.39           CLEVER, LIC         Approved         Steutuory         \$1,348,605.00         \$10         \$1,200.00         2.39           CLOSATIE, LIC PRA LOGOS IDENIITY         Approved         Steutuory         \$1,348,605.00         \$10         \$1,720,00         2.39           NWG SATEWAY RESEARCH         Approved         Steutuory         \$1,349,540.00         \$10         \$1,720,00         2.39         \$1,720,00         2.39         \$1,720,00         2.39         \$1,720,00         2.39         \$1,720,00         2.39	AMERICAN OUTDOOR BRANDS CORP.	Approved	Discretionary		\$1,486,478.00	\$1,486,478.00	274	\$55,000,000.00	2.16	\$340,192,610.00
Approved Statutory   \$6.00   \$1288,817.00   \$2,400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   4.79   5.00   5.400,000.00   5.39   5.400,000.00   5.39   5.400,000.00   5.39   5.400,000.00   5.39   5.400,000.00   5.39   5.400,000.00   5.39   5.400,000.00   5.39   5.400,000.00	BRETTON WOODS GROUP, INC.	Approved	Statutory		\$0.00	\$875,291.49	53	\$1,000,000.00		
KIZITC, INC.         Approved         Stotutory         \$6.03,135.00         \$499,942.00         35,400,000.00         4.79           KIZITC, INC.         Approved         Stotutory         \$6.31,35.00         \$1208,977.00         23         \$11,500,000.00         4.79         7           EVED KIZITC, INC.         Approved         Stotutory         \$0.00         \$11,124,775.00         10         \$3,902,500.00         7         7           EVED KIZITC, INC.         Approved         Stotutory         \$1,348,605.00         \$10,047.70         10         \$3,902,500.00         7         7           CURATE, LIC FKA LOGOS IDENITITY         Approved         Stotutory         \$1,220,500         \$10         \$1,220,000.00         2.39         \$20           CURATE, LIC FKA LOGOS IDENITITY         Approved         Stotutory         \$1,220,500         \$10         \$1,220,000.00         2.39         \$20           CENTER, LIC FKA LOGOS IDENITITY         Approved         Stotutory         \$122,056.00         \$10         \$1,220,000.00         2.39         \$20           CENTER, LIC FKA LOGOS IDENITITY         Approved         Stotutory         \$122,056.00         \$10         \$1,220,000.00         2.39         \$10           CENTER, LIC FKA LOGOS IDENITITY         Approved	DATANALYTICS, INC.	Approved	Statutory		\$0.00	\$288,817.00	25	\$43,170.00		
KRIZITC,ING.         Approved         Discretionary         \$63,350.00         \$1,154,750.00         23         \$11,500,000.00         4.79           WALOREN LLC         Approved         Stututory         \$1,044,750.00         \$1,154,775.00         100         \$31,000.00         4.79           ELEYRI, LLC         Approved         Stututory         \$1,348,005.00         \$1,047,750.0         10         \$1,000.00           SWIFESUA, LLC         Approved         Stututory         \$1,348,005.00         \$10         \$1,220,000.00         2.39           CUBATE, LLC FRA LOGOS IDENTITY         Approved         Stututory         \$1,222,056.00         \$10         \$1,220,000.00         2.39           CUBATE, LLC FRA LOGOS IDENTITY         Approved         Stututory         \$1,222,056.00         \$10         \$1,225,000.00         2.39           CENTRAL BEARD, LLC         Approved         Stututory         \$6109.94 9.00         \$525,310.00         2.39         \$2.30           CORDELL PRACTICE COLL         Approved         Stututory         \$6109.94 9.00         \$255,320.00         2.34         \$21,425,000.00           CORDELL PRACTICE COLL         Approved         Stututory         \$60.00         \$250,436,112.00         3.014         \$14,235,000.00           Missauri Works - Zone	EXEGY, INC	Approved	Statutory		\$0.00	\$499,942.00	30	\$5,400,000.00		
VANDOREN LLC         Spoole         \$1,134,775.00         \$1,04,775.00         \$100         \$3,902,500.00         \$100         \$1,04,775.00         \$100         \$1,04,775.00         \$100         \$1,04,775.00         \$100<	K12 ITC, INC.	Approved	Discretionary		\$63,135.00	\$208,977.00	23	\$11,500,000.00	4.79	\$116,105,680.00
EVER ILLC         Approved         Statutory         \$ 0.00         \$ 1,000,00         14         \$ 1,000,00           SWIFESIUM, INC.         SWIFESIUM, INC.         Approved         Statutory         \$ 1,348,605.00         \$ 10,001,00         10         \$ 355,500.00         10         \$ 1,000,00         10         10         \$ 1,000,00         10         \$ 1,000,00         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10	VALOREM LLC	Approved	Statutory		\$0.00	\$1,154,775.00	100	\$3,902,500.00		
SWINTERDIAL, INC.         Approved         Statutory         \$1,348,605.00         \$0.00         \$356,500.00         \$0.00           CURATE, LIC FKA LOGOS IDENITY         Approved         Statutory         \$10.00         \$73,301.00         10         \$17,200,000.00         2.39         \$1.00           CENTER, LIC         Approved         Discretionary         \$122,056.00         \$169,621.00         10         \$17,200,000.00         2.39         \$1.00           NORMAL BRAND, LIC         Approved         Discretionary         \$619,949.00         \$59,55.01.00         24         \$20,400,000.00         5.39         \$1.00           NORMAL BRAND, LIC         Approved         Discretionary         \$619,949.00         \$255,310.00         24         \$20,400,000.00         5.39         \$1.00           CORDELL PRACTICE         Approved         Statutory         \$619,949.00         \$2291,370.00         24         \$20,400,000.00         5.39         \$1           Missouri Works - Zone Works         Approved         Statutory         \$5,002,248,415.83         \$.01         \$1,425,000.00         5.39         \$1           Missouri Works - Zone Works         Approved         Statutory         \$0.00         \$136,142.00         7         \$14,736,890.00         7         \$14,736,890.00	LEVER1, LLC	Approved	Statutory		\$0.00	\$107,017.00	14	\$11,000.00		
CURATE, LIC FKA LOGOS IDENTITY         Approved         Statutory         \$0.00         \$74,301.00         10         \$0.00         2.39           KWISCARMAY RESEARCH         Approved         Discretionary         \$122,056.00         \$169,621.00         10         \$17,200,000.00         2.39         3.99           KWISCARMAL BRAND, LLC         Approved         Statutory         \$619,949.00         \$525,310.00         12         \$585,000.00         2.39         \$1           MORANI FOODS, LLC DBA SAVE-A         Approved         Statutory         \$619,949.00         \$255,310.00         10         \$11,425,000.00         5.39         \$1           MISSOURI WORKS - ZONE WORKS         Approved         Statutory         \$9032,341.00         \$255,248,415.83         3,014         \$327,059,215.00         5.39         \$1           MISSOURI WORKS - ZONE WORKS         Approved         Statutory         \$0.00         \$136,145.00         7         \$976,000.00         7         \$14,736,890.00         7         \$14,736,890.00         7         \$14,736,890.00         7         \$14,736,890.00         7         \$14,736,890.00         7         \$14,736,890.00         7         \$14,736,890.00         7         \$14,736,890.00         7         \$14,736,890.00         7         \$14,736,890.00         7 <td>SWIPESUM, INC.</td> <td>Approved</td> <td>Statutory</td> <td></td> <td>\$1,348,605.00</td> <td>\$0.00</td> <td>80</td> <td>\$356,500.00</td> <td></td> <td></td>	SWIPESUM, INC.	Approved	Statutory		\$1,348,605.00	\$0.00	80	\$356,500.00		
KWS GATEWAY RESEARCH         Approved         Discretionary         \$122,056.00         \$169,621.00         10         \$172,000,000.00         2.39         3.99           NORMAL BRAND, LLC         Approved         Statutory         \$6.00         \$55,5310.00         24         \$50,400,000.00         5.39         \$           LOG, LD.         CORDELL PRACTICE         Approved         Discretionary         \$0.00         \$25,248,415.83         3,014         \$327,059,215.00         5.39         \$           CORDELL PRACTICE         Approved         Statutory         \$0.00         \$26,248,415.83         3,014         \$327,059,215.00         5.39         \$           Missouri Works - Zone Works         Approved         Statutory         \$0.00         \$38,186.00         7         \$976,000.00         7         \$976,000.00         7         \$976,000.00         7         \$976,000.00         7         \$976,000.00         8         8         \$1,264,000.00         8         8         8         8         \$1,264,000.00         8	CURATE, LLC FKA LOGOS IDENTITY LLC	Approved	Statutory		\$0.00	\$74,301.00	10	\$0.00		
Approved         Statutory         \$0.00         \$93,560.00         12         \$585,000.00         5.39         7           Approved         Discretionary         \$0.00         \$555,310.00         24         \$20,400,000.00         5.39         7           Approved         Statutory         \$0.00         \$248,415.83         3,014         \$327,059,215.00         Avg: 3.05         \$           Approved         Statutory         \$0.00         \$38,186.00         7         \$976,000.00         7	1	Approved	Discretionary		\$122,056.00	\$ 169,621.00	10	\$17,200,000.00	2.39	\$110,168,000.00
Approved Discretionary \$6.00 \$555,310.00 24 \$20,400,000.00 5.39 Approved Statutory \$0.00 \$224,415.83 3,014 \$327,059,215.00 Avg: 3.05 \$	NORMAL BRAND, LLC	Approved	Statutory		\$0.00	\$93,560.00	12	\$585,000.00		
Orks         \$9,032,341.00         \$291,370.00         10         \$1,425,000.00           Orks         Approved         Statutory         \$0.00         \$38,186.00         7         \$975,000.00           Approved         Statutory         \$0.00         \$136,142.00         63         \$1,264,000.00           Approved         Statutory         \$0.00         \$1,335,737.00         10         \$14,736,890.00           Approved         Statutory         \$0.00         \$136,142.00         63         \$1,264,000.00           Approved         Statutory         \$0.00         \$1,335,735.00         102         \$6,000,000.00           Approved         Statutory         \$0.00         \$45,000,000.00         63         \$24,500,000.00           Approved         Statutory         \$0.00         \$45,187.00         6         \$304,000.00           Approved         Statutory         \$0.00         \$20,000.00         36         \$5,300,000.00	MORAN FOODS, ILC DBA SAVE-A-LOT, LTD.	Approved	Discretionary		\$619,949.00	\$555,310.00	24	\$20,400,000.00	5.39	\$269,696,000.00
orks         \$9,032,341.00         \$26,248,415.83         3,014         \$327,059,215.00         Avg: 3.05           Approved         Statutory         \$0.00         \$38,186.00         7         \$976,000.00         Aggroved         \$14,736,890.00         8           Approved         Statutory         \$0.00         \$135,142.00         63         \$14,736,890.00         8           Approved         Statutory         \$0.00         \$1,335,737.00         102         \$6,000,000.00         8           Approved         Statutory         \$0.00         \$1335,737.00         102         \$6,000,000.00         8           Approved         Statutory         \$0.00         \$45,187.00         6         \$304,000.00           Approved         Statutory         \$0.00         \$45,187.00         6         \$300,000.00	CORDELL PRACTICE MANAGEMENT GROUP, LLC	Approved	Statutory		\$0.00	\$291,370.00	10	\$1,425,000.00		
Approved         Statutory         \$0.00         \$38,186.00         7           Approved         Statutory         \$0.00         \$59,362.00         10         \$           Approved         Statutory         \$0.00         \$136,142.00         63         102           Approved         Statutory         \$0.00         \$1,335,737.00         102         102           Approved         Statutory         \$0.00         \$445,187.00         6         6           Approved         Statutory         \$0.00         \$201,315.00         36         6	Total Statewide Works				\$9,032,341.00	\$26,248,415.83	3,014	\$327,059,215.00	Avg: 3.05	\$1,385,903,641.00
Approved         Statutory         \$0.00         \$38,186.00         7           Approved         Statutory         \$0.00         \$136,142.00         63           Approved         Statutory         \$0.00         \$1,335,737.00         102           Approved         Statutory         \$0.00         \$45,187.00         6           Approved         Statutory         \$0.00         \$45,187.00         6           Approved         Statutory         \$0.00         \$45,187.00         6	Missouri Works - Zone Works	10								
Approved         Statutory         \$0.00         \$59,362.00         10         \$           Approved         Statutory         \$0.00         \$136,142.00         63         102           Approved         Statutory         \$0.00         \$1,335,737.00         102         38           Approved         Statutory         \$0.00         \$45,187.00         6           Approved         Statutory         \$0.00         \$45,187.00         6           Approved         Statutory         \$0.00         \$201,315.00         36	CENTRAL SERVICE AND SUPPLY INC.	Approved	Statutory		\$0.00	\$38,186.00	7	\$976,000.00		
Approved         Statutory         \$0.00         \$136,142.00         63           Approved         Statutory         \$0.00         \$1,335,737.00         102           Approved         Statutory         \$0.00         \$90,943.00         38         \$           Approved         Statutory         \$0.00         \$45,187.00         6         6           Approved         Statutory         \$0.00         \$201,315.00         36         36	O'REILLY HOSPITALITY MANAGEMENT, LLC	Approved	Statutory		\$0.00	\$59,362.00	10	\$14,736,890.00		
Approved         Statutory         \$0.00         \$1,335,737.00         102           Approved         Statutory         \$0.00         \$90,943.00         38         \$           Approved         Statutory         \$0.00         \$45,187.00         6         6           Approved         Statutory         \$0.00         \$201,315.00         36         36	PHOENIX DECOR, LLC	Approved	Statutory		\$0.00	\$136,142.00	63	\$1,264,000.00		
LIC         Approved         Statutory         \$0.00         \$90,943.00         38         \$           Approved         Statutory         \$0.00         \$45,187.00         6         5           Approved         Statutory         \$0.00         \$201,315.00         36	PRESTON REFRIGERATION CO., INC.	Approved	Statutory		\$0.00	\$1,335,737.00	102	\$6,000,000.00		
Approved         Statutory         \$0.00         \$45,187.00         6           Approved         Statutory         \$0.00         \$201,315.00         36	SMITH SEED SERVICES, LLC	Approved	Statutory		\$0.00	\$90,943.00	38	\$24,500,000.00		
Approved Statutory \$0.00 \$201,315.00 36	DEL CARMEN, LLC	Approved	Statutory		\$0.00	\$45,187.00	9	\$304,000.00		
	SENSIENT COLORS LLC	Approved	Statutory		\$0.00	\$201,315.00	36	\$5,300,000.00		

Note: 1 GSP = Gr

GSP = Gross State Product

Company Name/Requestor Program	Product	Mo Works Project Type	Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP¹ in \$
INTERLOCK STEEL STRUCTURES (USA) INC	Approved	Statutory		\$0.00	\$47,350.00	8	\$421,096.00		
FLUID POWER SUPPORT, LLC	Approved	Statutory		\$0.00	\$30,898.00	12	\$349,000.00		
CNH REMAN, LLC	Approved	Statutory		\$0.00	\$538,283.00	149	\$17,890,000.00		
ROMA GROCERY CO.	Approved	Statutory		\$0.00	\$47,613.00	7	\$100,000.00		
GTIUSA	Approved	Statutory		\$0.00	\$135,068.00	11	\$261,300.00		
CHARTER COMMUNICATIONS, INC.	Approved	Statutory		\$0.00	\$2,498,869.00	345	\$20,001,000.00		
RUSSELL CELLULAR INC.	Approved	Statutory		\$0.00	\$685,447.00	135	\$9,000,000.00		
PDC LABORATORIES, INC.	Approved	Statutory		\$0.00	\$146,773.00	22	\$8,164,183.00		
PORTER TELEO LIC	Approved	Statutory		\$0.00	\$21,244.00	4	\$1,100,000.00		
MRIGLOBAL	Approved	Statutory		\$0.00	\$831,991.00	53	\$4,500,000.00		
Total Zone Works				\$0.00	\$6,890,408.00	1,008	\$114,867,469.00		
Total Ending 07/01/2018 - 03/31/2019	/31/2019			\$36,858,752.75	\$44,701,726.58	5,161	\$653,305,131.00 Avg: 3.05	Avg: 3.05	\$1,385,903,641.00

### Missouri Works Report for Legislators Closed projects as of 12/31/2018

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Retained Jobs (Projected)	Retained Jobs (Actual)	Total Benefits Authorized	Total Benefits Received	New Jobs (Projected)	
Missouri Works - Mega 140	Works			,	,	,		
SEDGWICK, LLP	Closed	Statutory			\$3,240,988.25	\$948,072.72	125	
Total Mega 140 Works					\$3,240,988.25	\$948,072.72	125	
Missouri Works - Retention	Works							
FORREST T. JONES & COMPANY, INC.	Closed	Discretionary	215	214	\$1,666,731.00	\$1,666,278.60		
RSM US LLP FKA MCGLADREY LLP	Closed	Discretionary	133	128	\$1,413,699.00	\$1,230,553.00		
Total Retention Works			348	342	\$3,080,430.00	\$2,896,831.60		
Missouri Works - Statewide	Works							
MEDICAL TRANSPORTATION MANAGEMENT, INC.	Closed	Statutory			\$165,348.64	\$161,458.00	30	
Total Statewide Works					\$165,348.64	\$161,458.00	30	
Missouri Works - Zone Worl	ks							
RONNOCO COFFEE, LLC	Closed	Statutory			\$69,520.50	\$13,827.00	10	
WILBERT FUNERAL SERVICES, INC.	Closed	Statutory			\$17,136.64	\$1,979.00	3	
CASSENS TRANSPORT COMPANY	Closed	Statutory			\$1,327,844.53	\$200,819.00	95	
Total Zone Works					\$1,414,501.67	\$216,625.00	108	
Total Ending 07/01/2018	3 - 03/31/2019		348	342	\$7,901,268.56	\$4,222,987.32	263	

Two Companies were disapproved/denied from the MO Works Program.

Note:

GSP = Gross State Product

New Jobs (Actual)	Anticipated Investment	Actual Investment	Net General Revenue Benefit Ratio (Authorized)	Value-Added/ GSP <sup>1</sup> in \$ (Authorized)	Net General Revenue Benefit Ratio (Actual)	Value-Added/ GSP <sup>1</sup> in \$ (Actual)
87	\$4,649,631.00					
87	\$4,649,631.00					
	\$3,000,000.00	\$6,786,855.74	4.1	\$1,801,000.00	1.67	\$2,007,000.00
	\$2,978,789.00	\$3,351,216.96	1.17	\$31,000.00	2.08	\$105,051,000.00
	\$5,978,789.00	\$10,138,072.70	Avg: 2.63	\$1,832,000.00	Avg: 1.87	\$107,058,000.00
27						
27						
4	\$500,000.00					
1	\$1,500,000.00					
22	\$2,750,000.00	\$111,448.01				
27	\$4,750,000.00	\$111,448.01				
141	\$15,378,420.00	\$10,249,520.71	Avg: 2.63	\$1,832,000.00	Avg: 1.87	\$107,058,000.00

### Proposal Assignment Tracking (July 1, 2018 – March 31, 2019)

		·	
Project ID <sup>1</sup>	# of Business Days from PIR <sup>2</sup> to RFP <sup>3</sup>	# of Business Days from RFP to Proposal <sup>4</sup>	# of Business Days from PIR to Response <sup>5</sup>
1806003	2	3	5
1806020	2	1	0
1807004	5	1	6
1807007	2	4	1
1807010	1	2	1
1808001	9	1	0
1808003	0	4	0
1808004	1	3	4
1808005	3	2	5
1808006	0	3	0
1808007	0	3	0
1808008	0	3	0
1808010	4	2	6
1809002	10	1	4
1809003	11	2	4
1809004	1	2	1
1809005	7	4	2 3
1809006	16	3	3
1809007	5	5	4
1809008	2	5	2
1809009	0	4	0
1809010	14	1	5
1809012	14	1	3
1810001	0	3	0
1810002	5	5	0
1810003	0	2	0
1810004	3	1	3
1810005	0	4	0
1810006	2	2	4
1810007	0	3	3
1810009	1	6	7
1810010	6	1	1
1810012	2	1	0
1810013	0	1	0
1811001	3	5	1
1811005	1	2	0
1811006	6	2	8
1811007	9	4	13
1811009	0	2	0
1811013	3	2	0
1812001	0	3	0
1812002	22	4	0
1812003	17	2	19
1812004	11	3	2
1812005	0 22	3	25
1812006 1812007	0	2	23
1812008	0	2	2
1812008	0		0

<sup>1</sup> Duplicate Project ID #'s indicate multiple requested proposals.

<sup>2</sup> PIR = Date Completed Project Information Request is submitted to DED.

<sup>3</sup> RFP = Date Request for Proposal is submitted to Finance.

<sup>4</sup> Proposal = Date Proposal is completed and sent to Company.

<sup>5</sup> Response = Date Proposal is sent to Company or Date of Response Letter, whichever is first.

Project ID <sup>1</sup>	# of Business Days from PIR <sup>2</sup> to RFP <sup>3</sup>	# of Business Days from RFP to Proposal <sup>4</sup>	# of Business Days from PIR to Response <sup>5</sup>
1812009	1	1	0
1812010	5	3	5
1901001	3	3	3
1901002	36	3	39
1901005	6	1	7
1901006	0	2	0
1901007	2	11	4
1901008	1	1	1
1901009	1	1	1
1901010	0	2	1
1901011	8	8	16
1901013	4	4	1
1901015	0	8	0
1901016	4	7	11
1901017	2	3	0
1902001	1	2	0
1902002	4	1	3
1902003	4	2	1
1902006	0	4	0
1902007	0	4	0
1902008	0	4	0
1902009	6	4	10
1903002	3	4	7
1903008	1	5	6
1903009	4	3	2
1903011	4	2	3
1903012	4	2	2
1903013	1	4	0
1903015	4	3	2
Average Response	Time in Days		3.53

<sup>1</sup> Duplicate Project ID #'s indicate multiple requested proposals.

<sup>2</sup> PIR = Date Completed Project Information Request is submitted to DED.

<sup>3</sup> RFP = Date Request for Proposal is submitted to Finance.

<sup>4</sup> Proposal = Date Proposal is completed and sent to Company.

<sup>5</sup> Response = Date Proposal is sent to Company or Date of Response Letter, whichever is first.

